JASON J. FICHTNER, Ph.D.

Curriculum Vitae

Mercatus Center
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PROFESSIONAL EXPERIENCE

Mercatus Center at George Mason University – *Arlington, VA*
Senior Research Fellow, September 2010 – Present

- Mercatus Center research, testimony, presentations and media available here: http://mercatus.org/jason-j-fichtner

U.S. Social Security Administration – *Washington, DC*
August 2007 – September 2010
Positions Held:
Deputy Commissioner for Social Security (Acting)
Chief Economist
Associate Commissioner for Retirement Policy

- Served as the Principal Deputy Commissioner for the Social Security Administration, an independent agency with approximately 65,000 employees, providing leadership and management of the Social Security programs (retirement, survivors and disability), as well as the Supplemental Security Income (SSI) program.
- Serve as Secretary to the Board of Trustees of the Social Security Trust Funds and as the lead executive for the Social Security Administration on the Trustees Working Group, which oversees the methodologies and assumptions for the Annual Report.
- Responsible for executive leadership to develop and execute economic policy for the Social Security Administration.
- Manage Ph.D. and master level research staff in the conduct of social insurance policy analysis based on major social initiatives and economic trends.
- Perform research and author reports for publication on policy issues relating to Social Security.
- Develop quantitative models to estimate the impact of policy initiatives.
- Communicate social security policy, program initiatives and research via briefings for administration and congressional officials, the media, and through public presentations and speeches.
- Assist with the Agency's strategic planning process and allocation of information technology resources.
- Liaison with the Social Security Advisory Board, the White House, the National Economic Council, the Office of Management and Budget, the Senate Finance Committee, the House Ways & Means Committee and various other government and nongovernmental stakeholders.
- Spearhead the Social Security Administration's Special Initiative to encourage saving and financial education, leading to the creation of the Financial Literacy Research Consortium (FLRC), consisting of three non-partisan, multidiscipline research centers at Boston College, RAND, and University of Wisconsin. Funded at approximately $7 million per year, and supported through five-year cooperative agreements, the FLRC will develop innovative materials and programs to help Americans plan for a secure retirement.
- Create new financial literacy publications, including "When to Start Receiving Retirement Benefits," a publication that informs people how Social Security benefits fit into the retirement decision. This concise, two-page publication is available online and throughout the Agency's 1,300 field offices and is the Agency's primary publication to help people answer the important question: "What is the best age to start receiving retirement benefits?"

Joint Economic Committee – United States Congress, *Washington, DC*
Senior Economist, 1999 (106th Congress) – 2007 (110th Congress)

- Advised Members of Congress and their staffs on matters of economic policy.
- Performed research and wrote committee reports for publication on economic issues of interest.
- Developed quantitative models to estimate the economic and budgetary impact of policy initiatives.
- Analyzed federal income tax return data from the Statistics of Income Division of the Internal Revenue Service using SAS statistical software.
- Communicated research and recommendations via briefings for Members of Congress and congressional staff, the media, and through public presentations and speeches.
- Assisted in the preparation and advancement of legislative initiatives.
- Prepared questions and responses to the main findings of the *Economic Report of the President*.
- Areas of research include federal tax policy, distributional analysis, federal budget policy and process, savings and investment issues, statistical analysis, sampling design issues and data analysis.

Arthur Andersen LLP – Office of Federal Tax Services – Economic Analysis Group, *Washington, DC*
Senior Consultant, 1998 – 1999

- Developed econometric models to evaluate intercompany transfer pricing practices of multinational corporations in various industries to ensure compliance with U.S. and international tax regulations.
- Advanced economic case studies, including financial and business analyses, to defend proposed income adjustments (audits) by IRS and non-U.S. tax authorities for multinational corporations.
- Utilized financial models to identify, evaluate, and support global tax minimization strategies, including cost-sharing studies and valuation of intangible assets.
- Performed research for financial and descriptive profiles of individual firms and industries.
- Prepared written documentation, including correspondence with clients and formal reports, of economic and financial analyses for submission to senior management of client companies and tax authorities.

U.S. Department of Treasury – Internal Revenue Service, *Washington, DC*
Compliance Research Division – Projections & Forecasting Group
Economist (GS-110-12), 1995 – 1998

- Forecasted electronically filed individual and business tax returns, Forms 1040PC and tax returns of exempt organizations, individual refunds and fiduciary tax returns.
- Researched and developed economic impact analysis studies to assess the impact of legislative and administrative tax changes.
- Created econometric and simulation models to assist the IRS in planning resource and budget allocation and to increase the number of tax returns filed electronically.
- Wrote papers and reports on tax issues of concern to the IRS.
- Briefed IRS executives and field personnel on results of simulation models, forecast methodologies and tax issues.
- Provided key analytical support and expertise to IRS executives, including serving as a member of IRS task forces, on economic and policy issues to increase electronic filing and electronic commerce.
- Co-Editor, IRS Research Bulletin 1995/1996 - Publication 1500
- Awards and Honors
  - Performance Awards, 1996, 1997 and 1998
  - Chief Compliance Officer's Award, 1997
  - Special Act Award, 1995

Independent Sector, ***Washington, DC***
Research Assistant, 1993 – 1994

- Researched and analyzed statistical data on the nonprofit sector for inclusion in Independent Sector research publications.
- Organized the bi-annual Independent Sector Spring Research Forum bringing together 300+ researchers and practitioners to discuss research issues regarding the nonprofit sector.
- Served as the Administrative Officer of the Nonprofit Academic Centers Council (NACC).

ACADEMIC EXPERIENCE

Georgetown University – Georgetown Public Policy Institute, ***Washington, DC***
Adjunct Professor, 2006 – Present

- Courses Taught – Economic Analysis, Public Management, Public Policy Process

Johns Hopkins University – The Paul H. Nitze School of Advanced International Studies, ***Washington, DC***
Adjunct Professor, 2011 – Present

- Course Taught – Public Finance

Virginia Tech – Center for Public Administration & Policy, ***Alexandria, VA***
Adjunct Professor, 2008 – Present

- Course Taught – Public Budgeting Processes

EDUCATION

Virginia Polytechnic Institute and State University (Virginia Tech) – School of Public and International Affairs – Center for Public Administration & Policy, ***Blacksburg & Alexandria, VA***

- Ph.D., Public Administration & Policy, 2005
- Dissertation Title: "Distribution Tables and Federal Tax Policy: A Scoring Index as a Method for Evaluation."
- Pi Alpha Alpha Honor Society
- Phi Kappa Phi Honor Society
- Outstanding Recent Alumnus of the College of Architecture and Urban Studies for 2009-2010 Award

Georgetown University – Georgetown Public Policy Institute, ***Washington, DC***

- Master of Public Policy, 1995
- Thesis Title: "Nonprofit Commercialism: The Issue of Unfair Competition in the Sport, Fitness & Recreation Industry."
- Public Policy Department Scholar
- President - Georgetown Graduate Public Policy Student Association, 1994 – 1995
- Georgetown Graduate Public Policy Alumni Board, 2005 – Present
  - Alumni Board Chair, 2005 – 2006
  - Alumni Board Fundraising Chair, 2007 – 2008 & 2009 – 2010
- Colin Campbell Alumni Award, 2006

University of Michigan, ***Ann Arbor, MI***

- Bachelor of Arts, 1992
- Class Honors Graduate
- Princeton University Foundation for Student Communication Scholar, 1992

PUBLICATIONS

- "Retirement Behavior and the Global Financial Crisis," with John W.R. Phillips and Barbara A. Smith. Chapter 5 in *Reshaping Retirement Security: Lessons from the Global Financial Crisis*, R. Maurer, O. Mitchell, and M. Warshawsky (Eds.), Oxford University Press, 2012.
- "Social Security Reform and Economic Growth," with Charles Blahous. Chapter 15 in *The 4% Solution: Unleashing the Economic Growth America Needs*, B. Miniter (Ed.), Crown Business Publisher, Random House, Inc., 2012.
- "Three Approaches to Fostering Economic Competitiveness," Chapter 5 in *Governing to Win: Enhancing National Competitiveness Through New Policy and Operating Approaches*, C. Prow (Ed.), IBM Center for the Business of Government, Rowman & Littlefield Publishers, Inc., 2012.
- "Revenue Estimation: A Comparison of Tax Distribution Tables," Tax Notes, Vol. 105, No. 13, December 20, 2004.
- "A Comparison of Tax Distribution Tables: How Missing or Incomplete Information Distorts Perspectives," A Report of The Heritage Center for Data Analysis, The Heritage Foundation, November 9, 2004.
  - Included as Chapter 7 in *The Secret Chamber or the Public Square? – What Can Be Done to Make Tax Analysis and Revenue Estimation More Transparent and Accurate*, D. Mastromarco, D. Burton and W. Beach (Eds.), The Heritage Foundation, 2005.

Mercatus Center at George Mason University

- "Reducing Debt and Other Measures for Improving U.S. Competitiveness," with Jakina Debnam. Mercatus Research Paper, November 2012.
- "Limiting Social Security's Drag on Economic Growth," with Charles Blahous. Mercatus Research Paper, November 2012.
- "Taxing Marriage: Microeconomic Behavioral Responses to the Marriage Penalty and Reforms for the 21st Century," with Jacob Feldman. Mercatus Working Paper, September 2012.
- "When Are Tax Expenditures Really Spending? A Look at Tax Expenditures and Lessons from the Tax Reform Act of 1986," with Jacob Feldman. Mercatus Working Paper, November 2011.
- "Why the United States Needs to Restructure the Corporate Income Tax," with Nick Tuszynski. Mercatus Working Paper, November 2011.
- "A Sisyphean Task? Attempts to Control Medicare Spending via the Inpatient Prospective System and the Fee-For-Service Physician Reimbursement System," with John Pulito. Mercatus Working Paper, September 2011.
- "The Debt Limit Debate," with Veronique de Rugy, Mercatus on Policy, May 2011.
- "The Debt Ceiling: What Is At Stake," with Veronique de Rugy, Mercatus Research Summary, April 2011.
- "Lessons from the 1986 Tax Reform Act: What Policy Makers Need to Learn to Avoid the Mistakes of the Past," with Jacob Feldman, Mercatus Working Paper, April 2011.
- "The 1 Percent Solution: Balancing the Federal Budget," Mercatus Working Paper, February 2011.
- "Can We Trust The Social Security Trust Funds?" with Veronique de Rugy, Mercatus on Policy, January 2011.
- "Uncertainty and Taxes: A Fatal Policy Mix," with Katelyn Christ, Mercatus Working Paper, December 2010.
- "Artificially Sweetening the COLA," Mercatus on Policy, November 2010.

U.S. Social Security Administration

- "Estimated Retirement Benefits in the Social Security Statement," Research and Statistics Note, November 2008, with Glenn R. Springstead and David A. Weaver.

United States Congress – Joint Economic Committee (JEC) – Committee Reports and Studies

- "Reforming the U.S. Corporate Tax System to Increase Corporate Tax Competitiveness," May 2005.
- "Providing Tax Equity for Mutual Fund Investors: Changing the Tax Treatment of Capital Gain Distributions," April 2004.
- "A Comparison of Tax Distribution Tables: How Missing or Incomplete Information Distorts Perspectives," December 2003.
- "The Misleading Effects of Averages in Tax Distribution Analysis," September 2003.
- "The Taxation of Individual Retirement Plans: Increasing Choice for Seniors," September 2002.
- "Extending the *Budget Enforcement Act*: Revision of PAYGO Rules Necessary for Better Tax Policy," May 2002.
- "The Taxation of Mutual Fund Investors: Performance, Saving and Investment," April 2001.
- "Encouraging Personal Saving and Investment: Changing the Tax Treatment of Unrealized Capital Gains," June 2000.
- "A Guide to Tax Policy Analysis: The Central Tendency of Federal Income Tax Liabilities in Distributional Analysis," May 2000.
- "A Guide to Tax Policy Analysis: Problems with Distributional Tax Tables," January 2000.

JEC Policy Briefs

- "Taxpayers Misclassified in Tax Distribution Analysis," Research Report #110-24, July 2008.
- "Tax Distribution Tables Can Be Misleading," Research Report #110-12, September 2007.
- "Top 10 Percent of Filers Account for Most Federal Income Taxes," Research Report #110-4, April 2007.
- "Providing Tax Equity for Mutual Fund Investors," Research Report #109-40, July 2006.
- "Federal Income Tax System is Highly Progressive after Recent Tax Cuts," Research Report #109-36, May 2006.
- "Millions of Taxpayers Have Zero or Negative Federal Income Tax Liability," Research Report #109-21, October 2005.
- "Tax Distribution Analysis and Shares of Income Taxes Paid – Updated Analysis," Research Report #109-20, October 2005.
- "Improve the U.S. Corporate Tax System to Increase Tax Competitiveness in a Global Economy," Research Report #109-8, May 2005.
- "Tax Distribution Analysis and Shares of Taxes Paid," Research Report #109-4, April 2005.

Authored Abstracts and Forecasts Included in IRS Publications

- *Publication 1500 - IRS Research Bulletin 1995/1996*.
- *Document 6149 - Calendar Year Return Projections for Districts and Regions*.
- *Document 6186 - Calendar Year Return Projections for the United States and Service Centers*.
- *Document 6187 - Calendar Year Projections of Individual Returns by Major Processing Categories*.
- *Document 6292 - Fiscal Year Return Projections for the United States.*

CONFERENCE PAPER PRESENTATIONS

- "Retirement Behavior and the Global Financial Crisis," with John W.R. Phillips. 2011 Symposium - Reshaping Retirement Security: Lessons from the Global Financial Crisis. Pension Research Council, Wharton Business School, University of Pennsylvania, Philadelphia, Pennsylvania. May 5 – 6, 2011.
- "The Politics of Distribution Tables in Tax Policy Analysis." Association for Public Policy Analysis and Management (APPAM), Twenty-Eighth Annual Research Conference, Madison, Wisconsin. November 2 – 4, 2006.

- "A Comparison of Tax Distribution Tables: How Missing or Incomplete Information Distorts Perspectives." Presented at the Virginia Tech College of Architecture and Urban Studies Research Symposium 2006, Blacksburg, VA. February 1 – 2, 2006.
- "A Comparison of Tax Distribution Tables: How Missing or Incomplete Information Distorts Perspectives." Presented at The Heritage Foundation conference titled *The Secret Chamber or the Public Square: How Washington Makes Tax Policy*, Washington, DC. December 9, 2004.

CONGRESSIONAL TESTIMONY

- "Increasing America's Competitiveness by Lowering the Corporate Tax Rate and Simplifying the Tax Code." United States Senate Committee on Finance. Hearing on "Extenders and Tax Reform: Seeking Long-Term Solutions." January 31, 2012.

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